Creating New Hope toward Future with Customers

SAMYANG INTERNATIONAL CO., LTD.

Profile

Foundation: April 1986
Chairman: Hur, Kwang Soo
CEO: Huh, Young-Bong
Values and Philosophy

“We will innovate again and again to satisfy our customers and to be a future-creating admired company.”

Customer Satisfaction

At SAMYANG, we follow a simple business philosophy: Customer First. We always think and do for customer satisfaction. We manage an extensive global business and service network to meet customer needs anytime, anywhere.

Challenge and Change

We Seek Challenges and Innovations.

Innovative companies lead the future because they see what others can’t see and they create new values. The values benefit customers. With the “Customer First” philosophy, we are making large investments in innovation and preparing for the future.

Invest in Creating

We Spare No Efforts and Investment for Creation.

Our History

2020.01
Ho Young-Bong appointed as CEO/Vice Chairman

2018.11
Beijing Office (WEH) in China established

2015.09
Dangsan Office Open

2014.03
Wooju Local Office Open

2013.05
Starting Environmental Business

2012.12
Obtaining 1 trillion won of sales of SAMYANG Int'l Group

The Chairman, Hur Kyung Soo appointed as president of Korea Golf Association

2012.01
India office (SY INDIA PVT LTD) established

2011.10
Renovated training studio of HQ open

PINF warehouse established (PHTECO at Haman)

PINF Gongnam training studio open

Organizing the 24th Asian Pacific Amateur Team Championship

Declaration of harmony of labor and management

ERP (qualified information system) buildup

Singapore office (SY LION RD PTY LTD) established

Receiving prize of Ministry of Strategy and Finance Innovation Taxation City

Internal accounting management system buildup

Starting overseas energy business

Starting distribution business of construction material

HQ relocated (B/Neum building, Joo dong, Jangneung-gu)

GS group affiliation established

Starting exercising glove business

Yeongnam Finance established

2007.09
Che, Kwang Joong appointed as CEO/President

2006.02
Starting selling petroleum products for enterprises

2005.06
PINF selected as hit products of the year in 1999 (Korea Herald)

2004.11
Merging with SAMYANG Sports Inc.

2004.07
Starting O/S business

2003.04
Guan, Kwang Soo appointed as chairman

1999.12
HQ relocated (Eunjeon building, Yeongdong-dong, Kangwoon-gu)

1997.02
Starting shade sail business

1996.01
Starting leisure sports business (PINF)

1995.01
Starting cigarette vending machine business

1990.09
Starting cigarette business of FJH & Mimi Korea Inc.

1988.07
Permitted for body business

1986.12
SAMYANG International Inc established

1986.04
Chairman Message

“We will be World’s Most Admired Company.”

SAMYANG International has enjoyed 27 years of steady, sustained growth since 1986 because it welcomes new challenges.

In pioneer days, we laid the groundwork for growth by introducing US’s popular goods to Korean market. To diversify our business into energy and environmental industry, we established overseas offices in Singapore and India. We generated one trillion won in sales in 2012. We truly become one of the top leaders of Korean companies.

We enjoy endless challenges. We, the leading company in distribution industry, will innovate again and again to be a future-creating global company. We’ll spare no efforts and investment and provide quality goods and service to reward our customers. We will hold up our corporate social responsibilities to be one of the world’s most admired companies.

Thank you.

Chairman of SAMYANG International Hur, Kwang Soo
Main Business

We enjoy endless challenges. We, the leading company in distribution industry, will innovate again and again to be a future-creating global company.

PM Distribution Business
We provide quality products of Philip Morris Korea Inc. through stable national distribution networks.

Lubricant Business
We provide industries at home and abroad (China, India) with the best petroleum products produced by GS Caltex.

Human Environment Care Business
“MAKE YOUR LIFE CLEAN”
We make your environment clean and healthy.

Construction Material Business
We contribute to domestic construction business by importing and distributing finishing material, insulator, paint and flooring.

Golf Business
We distribute the products of PING GOLF which provides customized golf equipment.

Energy Overseas Business
Overseas offices in Singapore and India directly import crude oil, trade crude oil between refining companies and sell petroleum products.
PM Distribution Business

We provide quality products of Philip Morris Korea Inc. through stable national distribution networks.

We specialize in distribution of Philip Morris Korea Inc. and sell Marlboro, Parliament, Virginia Slims, Lark, and Oasis in Korea.

Main Item
We deal 29 products from 5 brands of Marlboro, Parliament, Virginia Slims, Lark, and Oasis.

National Distribution Network
We have wide distributing network of 8 branches in Seoul, Incheon, Gyeonggi, Gangwon and Jeju and a local office. Based on branch offices, we are accelerating our efforts to increase sales in 24,000 retail stores.

Route Sales
We distribute cigarette of Philip Morris Korea Inc. to licensed retailers by Route sales method.

Optimum Business Strategy
Based on accurate information and analysis on segmented market environment, we design sales strategy. The major sales strategy is to improve brand awareness by maximizing visibility of goods in retailers.

Win-Win Strategy with Business partners
We provide fresh goods at right time on first-in, first-out basis to give the best smoking experience to adult smokers. We offer incentive to retailers for long-term, win-win and stable relationships.

We always try to distribute the best goods and service with passion.
Lubricant Business

We provide the best petroleum products produced by GS Caltex to industries at home and abroad (China, India).

We provide various products including fuel oil like diesel, bunker C oil, engine oil for construction machinery and hydraulic oil for industrial machine at right time through our national distributing networks.

Lubricant Business, Our Strategic Job

As our strategic business, we distribute and export wide range of lubricants including engine oil, hydraulic oil, grease, gear oil and sliding oil which are manufactured by GS Caltex.

Distributing the Best Petroleum Goods

We distribute the best goods for cars, construction machinery and equipment for engine protection and peak performance.

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Main Item

Engine Oil
The top notch engine oil containing synthetic oil and special additives which protect engines and make them clean.

Hydraulic Oil
Containing high quality lubricating oil and wear-resistant additives for protecting hydraulic parts and smooth operation of heavy vehicles, cars and industrial machines.

Grease
General purpose extreme pressure grease containing lithium grease thickener and extreme-pressure additives.

Gear Oil
Containing sulfur-phosphorus extreme-pressure additives and high quality lubricating oil for protection from abrasion and shock loading and smoother operation.

Sliding Oil
Specialized lubricant for machine tools' slide face.
Human Environment Care Business

HUENCARE “MAKE YOUR LIFE CLEAN”
We make your environment clean and healthy.

We provide total care solutions through constant innovation and improvement to make your environment clean and healthy.

Main Item
Multi-purpose electric spraying device (Name: Flugur)
The Flugur eliminates viruses, flu, odor, insects and formaldehyde safely and effectively by spraying eco-friendly ultrafine chemical solutions.

Phytocide Forest Shower (Name: S200)
The S200 can help to reduce sick house syndrome, atopy syndrome and harmful substances using its technology transferred from Korea Forest Research Institute and environmentally proved phytocide.

Anion Generator (Name: Scent-Ion)
The Ozonizer Zero cluster anion technology and air filtering function keep your family clean, healthy and safe.

 Pest Control Service
We provide effective, environmentally friendly pest control service through technical expertise, research & development and constant innovation.

Total care Solution for your environment
We make the environment clean and healthy by providing pest control services, eco-friendly solutions and home care services.

Future Environmental Business for Harmony in Human and Nature
We are committed to working with the earth and people to best achieve our goals: “MAKE YOUR LIFE CLEAN” through our environmental business and eco-friendly total care solutions.
Construction Material Business

We contribute to domestic construction business by importing and distributing finishing material, insulators, paint and flooring, LED lighting.

We provide major builders including GS & E&C, Doosan Engineering & Construction, JoongAng Construction and giant shops with construction material & LED lighting.

Construction Material Total Solution
We provide ‘total solution’ from finishing material, insulators, paint, flooring to ventilation system, built-in appliances, vertical garden system, piping materials & LED lighting.

Nationwide Sales/Distribution Network
We have nationwide sales and distribution networks for local and imported building material.

Main Item

Finishing Material/Insulator/Paint
Plaster board, ceiling material (local and imported), high strength composite panels, paint for heavy-duty coating and construction, glass wool/mineral wool, isocyan, hand urethane foam

Flooring
Carpet tiles, double flooring material, conductive tiles, deluxe tiles, wood flooring material

Ventilation System
Home ventilation system, underground parking ventilation system

Built-in Appliance
Range hood, kitchen appliances (cook top, oven, dishcloth and cutting board sterilize)

LED Lighting
LED plant light
LED down-light
LED street light & ETC

Vertical garden system, piping materials (double insulating pipe)

Major Customer
Builder: GS & E&C, Doosan Engineering & Construction, JoongAng Construction
Giant Shops: Dongtai Steel Mill, GS Caltex, GS SHOP
Golf Business

Innovative Golf Clubs, PING
PING is a family-owned company founded in 1959 in the garage of Karsten Shilheim. Karsten’s frustration with his putting inspired him to design a putter, which made a “pinging” sound when striking a golf ball. Today, PING is synonymous with innovation, quality and service in the world of golf. World’s top golfer like Bubba Watson, Lee Westwood used PING golf clubs and won international major championship. Under the partnership with Karsten Manufacturing PING headquarter in the US for 20 years, SAMYANG International distributes customized products of PING.

Innovative Technology
PING’s new product is another technological innovation. Many golfers love PING because its new material and design elements offer long distance and a lot of forgiveness.

Distribution and Repair Center
We have 230 authorized retail stores nationwide. To satisfy our customers, we guarantee accurate and quick repair service.
Ideo Building B1F, 762 Denkpung-dong, Hanam-si, Gyeonggi-do 482-31-790-0090

Leading Brand of Golf Club Design
PING has a lot of patents in club design and it is leading golf business. The world’s first investment casting becomes a general process for all golf brands. Anser putters of weight distribution recorded 60% international market share. Its reproductions are still being made. And PING Eye 2 irons are in the Guinness Book of Records as the most selling irons.

Club Fitting Pioneer
Color code chart was introduced in 1972 for the first time. It is the beginning of golf club fitting. As many professional players won major champions, people recognized the need of fitting. Club fitting is a essential factor of players’ performance. The “n-Flight” fitting software package digitally analyzes and scientifically compares every aspect of every shot to ensure the most thorough and dependable fitting results. It recommends a precise model to you.

Fitting Studio
We operate fitting studio in Jae- dong, Seoul on a subscription basis. A trained fitter can help you get the most out of each drive by observing the ball flight of shots hit with different loft and shaft specifications.

Ping tour fitting van
Ping tour fitting van has a fitting specialist on custom fitting and provides the latest Ping innovation to match with the best games for Ping pros in KPGA, KLPGA tour, using the most advanced fitting tools available.
Energy Overseas Business

Singapore Corporation

Our brisk business is from oil trading in Asia to bunkering.

SY ENERGY PTE LTD

SY Energy Pte. Ltd. was established in Singapore, one of the three biggest international oil hub, is now trying to expand the business.

<table>
<thead>
<tr>
<th>Name</th>
<th>SY Energy Pte. Ltd.</th>
</tr>
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<tbody>
<tr>
<td>Foundation</td>
<td>May 28, 2008</td>
</tr>
<tr>
<td>Address</td>
<td>3 Temasek Boulevard, #09-04 Suntec Tower Five, Singapore 038985</td>
</tr>
<tr>
<td>TEL</td>
<td>+65 6884 5363</td>
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<tr>
<td>Item</td>
<td>Crude oil, HSFO, GAS OIL, MOGAS, JET A-1, NAPHTHA</td>
</tr>
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</table>

India Corporation

SYI India Pvt. Ltd. offers manufacturing effectiveness through providing lubricating oil and advanced technology across India.

SYI INDIA PVT. LTD.

SYI India Pvt. Ltd.’s quality lubricant contributes to high productivity, quality and cost reduction.

<table>
<thead>
<tr>
<th>Name</th>
<th>SYI India Pvt. Ltd.</th>
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<tbody>
<tr>
<td>Foundation</td>
<td>August 23, 2011</td>
</tr>
<tr>
<td>Address</td>
<td>A8-402, Lunkad Sky Vie, Viman Nagar, Pune 411014, Maharashtra India.</td>
</tr>
<tr>
<td>TEL</td>
<td>+91-20-4120-8337</td>
</tr>
<tr>
<td>Item</td>
<td>Vehicle engine oil, transmission oil, all kinds of lubricating oil, grease, etc</td>
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</tbody>
</table>
**Affiliated Company**

**Oksam Distribution** specializes in distributing cigarette of Philip Morris Korea Inc. This fast-growing company has been selected as one of 1,000 companies with the most sales by MK Business newspaper since 2009. All products manufactured and sold by Philip Morris Korea Inc. (Marlboro, Parliament, Virginia Slims, Lark, etc.)

**Business Field**
Managing Key account(DS), one of distributors of Philip Morris Korea Inc. (Key-account: convenience store(CPS), discount store or supermarket managed by head offices)

Tel: +82-2-601-2700

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**Chemtech International** participated in fine chemical industry. It possesses world-class advanced technology and provides quality goods and technical service.

- Providing chemicals for oil refining, petrochemical industry, pulp and paper industry and leather industry
- Offering process-optimizing programs, high-tech auxiliary equipment and consulting services
- Succeeded in localization of chemicals for wastewater treatment, oil refining and pulp/paper
- Introducing eco-friendly concept and developing green products

**Business Scope**
Chemicals for oil refining, petrochemical industry
Chemicals for pulp and paper industry
Wastewater treating chemicals
Others (chemicals for diesel, semiconductor, cleaning)

[www.chemtech-int.com](http://www.chemtech-int.com) | Tel: +82-2-3210-9400
Contact Us

**Headquarter**
- (03659) Bohyeon Building, 31 Gyeyang-gil, Jongno-gu, Seoul  
  +82-2-8670-9600

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**Office**

- **Busan Office**
  - (69742) 83425 Unit 103 Majesteaser Bexwell Building, 133-gil, Jaseong-ro, Dong-gu, Busan  
    +82-51-469-0670  
    +82-51-469-0691

- **Gwangju Office**
  - (61903) 11208 Sangmugugwangdubil Building, 839, Sangmugugwangdubil-ro, Seo-gu, Gwangju  
    +82-62-381-4511  
    +82-62-381-4511

- **Hanam Repair Center, Distribution Center**
  - (12990) 3717-1 TECO 150, Jojeong-dae, Hanam-si, Gyeonggi-do  
    Repair Center: +82-31-790-0590  
    Distribution Center: +82-31-790-0550

- **Dangsan Office**
  - (67317) 17707 Unit B Dangsan SKV1 Center, 11, Dangsan-ro 41-gil, Yongdungpo-gu, Seoul  
    +82-2-6450-0510  
    +82-2-6450-0511

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**Branch**

- **Eastern / Northern Branch**
  - (10541) 54, Dobong-ro 110-da-gil, Dobong-gu, Seoul  
    Eastern: +82-2-901-7974  
    Northern: +82-2-901-7992  
    Eastern: +82-2-901-7888  
    Northern: +82-2-998-2677

- **PM Branch**
  - **Eastern**
    - **Eastern / Northern Branch**
      - (10541) 107, Daedeok-ro, Dongyang-gu, Goyang-si, Gyeonggi-do  
        +82-2-325-0437  
        +82-2-325-0439
  - **Southern Branch**
    - (14415) 503, Yeonje-gil, Ojeong-gu, Bucheon-si, Gyeonggi-do  
      +82-32-476-0050  
      +82-32-676-0556
  - **Incheon Branch**
    - (22199) 14, Haengju-1-gil, Namgu, Incheon  
      +82-32-892-0655  
      +82-32-863-4927
  - **Gangseo Branch**
    - (10426) 93-9, Myeongjeok-dong, Seocho-gu, Goyang-si, Gyeonggi-do  
      +82-31-982-6425  
      +82-31-934-5596
  - **Jeju Branch**
    - (63128) 38, Nambuyeong-ro 4-gil, Jeju-si, Jeju-do  
      +82-64-793-1756  
      +82-64-793-0655
  - **Gangwon Branch**
    - (24418) 48, Seomun-dong 3-gil, Chuncheon-si, Gangwon-do  
      +82-33-241-8419
  - **Gangneung Local Office**
    - (25457) 11-6, Jukseong-gil, Seongjeong-gu, Gangneung-si, Gangwon-do  
      +82-33-652-7834  
      +82-33-643-7185
  - **Wonju Local Office**
    - (26397) 231, Namwon-ro, Panbu-myeon, Wonju-si, Gangwon-do  
      +82-33-763-6992  
      +82-33-763-6994